

The National Grain Car Council Task Force has agreed to the following:

**OBJECTIVE: To clarify Railroad Grain Car supply obligation**

**STATEMENT OF PRINCIPLES:**

1. **Each Railroad will make a reasonable effort to arrange for a grain fleet to meet expected average annual consumptive demand.**
2. **Each Railroad will make publicly available its grain car distribution policies and/or rules.**
3. **Each Railroad will make publicly available its procedures for dispute resolutions, if any.**
4. **Distribution shall be in a manner consistent with statutory requirements and each individual Railroad's rules and/or policies.**
5. **Each Railroad will make publicly available information about status, availability and performance of its grain fleet.**

**Attached are examples of information that will be made available from the BNSF, CSXT, CPRS, IC, KCS, NS and UP.**

BNSF GRAIN FLEET SCORE CARD  
05/26/98

SAMPLE ONLY

BNSF will make available, on a periodic basis, descriptive information concerning its grain car fleet, car loadings and operating performance.

Average Daily Grain Fleet Size and Status for Week Ending:

	05/17	05/10	05/03	04/26
Grain Fleet Covered Hoppers	33,622	33,438	33,319	33,486
Bad Order Grain Cars	323	348	353	333
Grain Cars Stored Suitable for Loading	1,212	1,052	942	786
Grain Cars Stored Not Suitable for Loading Grain	0	0	0	0
Active Grain Fleet	32,087	32,038	32,024	32,367
Loaded Pipeline (Domestic and Export)	15,999	16,968	18,176	18,221
Percent Loaded	50%	53%	57%	56%

Fleet Allocation (Cars)	Jan-98	Feb-98	Mar-98	Apr-98	May-98	June-98	Jul-98	Aug-98	Sep-98
Shuttle Cars	-	-	-	-	-	-	-	1,980	1,980
COT Cars	15,328	12,447	8,793	2,433	789	2,189	1,209	700	600
# of cars still available	-	-	-	-	-	-	5,401	6,000	6,100
Pool Cars	15,985	15,985	15,985	15,985	15,946	15,634	15,634	15,634	15,983
General Tariff Cars	4,310	7,244	9,405	16,039	17,949	16,177	11,666	9,686	9,337
# of Cars still available								9,686	9,337
Total Cars Allocated	35,623	35,676	34,183	34,457	34,684	34,000	34,000	34,000	34,000

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GRAIN CARS LOADED Origin State	1998 MONTH				
	Jan '98	Feb '98	Mar '98	Apr '98	May '98*
Iowa	2,085	3,005	3,035	2,063	2,133
Kansas	4,704	6,762	6,742	6,986	5,864
Minnesota	4,409	3,855	3,007	2,038	1,690
Montana	4,836	3,262	3,218	2,722	2,411
North Dakota	7,260	4,443	4,884	4,250	3,177
Nebraska	7,506	7,234	7,561	7,055	5,388
Oklahoma	2,279	2,143	2,098	1,115	699
South Dakota	3,480	3,905	2,960	1,995	1,468
Texas	2,468	2,218	1,707	2,339	1,351
Washington	1,015	1,268	909	610	581
Other	9,077	7,527	7,391	6,459	4,829
<b>TOTAL</b>					
<b>LOADED GRAIN CAR VELOCITY (DAYS)</b>					
	Jan '98	Feb '98	Mar '98	Apr '98	May '98
<b>BNSF SYSTEM</b>					

\*Through May 26, 1998

Outstanding Grain Car Demand Through May 31, 1998

16,358

(Includes requests and projections for general tariff, SWAP and COT unit and single car requests)

Estimated fill and requested acceptance dates:

Date	Units	Singles
May 1 - May 31	Open	Open
June 1 - June 30	Open	Open

COT ACTIVITY - AS OF MAY 14, 1998 UNITS AND SINGLES, (ALL CORRIDORS)

	1997			1998		
	Cars Offered	Sold	Remaining	Cars Offered	Sold	Remaining
January	15,282*	13,711	1,571	20,191*	15,328	4,863
February	13,896*	9,037	4,859	18,290*	12,447	5,843
March	14,868*	5,592	9,276	21,209*	8,793	12,416
April	18,075*	2,945	15,130	19,891*	2,433	17,458
May	17,052*	1,095	15,957	18,928*	789	18,139
June	17,052*	1,016	16,036	21,529*	2,189	19,340
July	19,176*	8,016	11,160	6,700	1,209	5,401
August	19,157*	12,469	6,688	6,700	700	6,000
September	19,131*	19,131	0	6,700	600	6,100
October	24,672*	24,672	0	5,400	--	5,400
November	23,546*	23,546	0			
December	23,546*	23,494	52			

\*Bidding closed

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**ESTIMATED FILL AND REQUEST ACCEPTANCE DATES**  
05/19/98

Following is an estimate of when outstanding general tariff unit grain car requests are projected to be filled. The anticipated fill date is not an equipment guarantee, but it is our best estimate of when shippers should expect to receive cars. Less than unit shipment fill dates should approximate unit shipment anticipated fill dates. Check with your Ag Commodities Operations Equipment Team for specific availability information for singles (less than unit).

The car request system is current to an average 12 days late.

This time frame may change daily. Please continue to monitor this section of ACRES and check with your local customer service agent or the equipment management group, Fort Worth, for updated information.

**Request Acceptance Dates:**

DATE	UNITS	SINGLES
MAY 1 - MAY 31	OPEN	OPEN BY ALLOCATION
JUNE 1 - JUNE 30	OPEN	OPEN BY ALLOCATION

**\*\*Burlington Northern Santa Fe Railway will take requests for general tariff unit trains with want dates for the month of May and June 1998.**

Burlington Northern Santa Fe Railway's general tariff unit and single car request procedures have been released on ACRES. If you have questions regarding procedures, please call (817) 352-6711.

All car requests are subject to a \$35 cancellation penalty effective March 28, 1998. Only car requests submitted by fax will be accepted. Please submit all car requests or cancellations on facsimile No. (817) 234-7082.

**TO: Dave Bastress**  
**Fax 816-983-1418**

**FM: Tom Owen**

**RE: NGCC reporting**

**DATE: 5/22/98**

**CSXT proposes to offer reporting that would follow this outline:**

- 1) Status**
  - Current and projected serviceable system jumbo fleet size by month
  - Avg. number or percent of jumbos in grain service – most recent 4 weeks
- 2) Availability**
  - Grain car order fill rates-most recent 4 weeks and projection for next week
- 3) Performance**
  - Avg. Days Per Load for the jumbo fleet – current month and previous month

### CANADIAN PACIFIC RAILWAY

"WHEAT LINES" (North & South Dakota and Northern Minnesota)

#### FLEET SIZE (EXPECTED) AND CAR ORDER LIMIT

	APRIL 1998	MAY 1998	JUNE 1998	JULY 1998	AUGUST 1998
Total Cars Allocated	5700	5200	5200	5700	6300
Cycle Time	.95	1.0	1.0	1.0	1.0
Net Cars Available	5415	5200	5200	5700	6300
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GENP LIMIT	2317	2317	2317	2317	2317
PERX LIMIT	900	800	800	800	2000
# of cars still available	220	20	320	560	1800
PROCESSOR/ TERMINAL LIMIT	1007	1007	1007	1007	1007
MALT LIMIT/ PNEUMATICS	466	466	466	466	466
TARIFF LIMIT	725	610	610	1110	510
# of cars still available	720	610	610	1110	510

#### APRIL PERFORMANCE

COUNTRY LOADS:       XXXX

TERMINAL LOADS:   XXXX

#### CAR ORDER PLACEMENT

CURRENT    3-9 DAYS    10-14 DAYS    15+ DAYS

Post-It™ brand fax transmittal memo 7671		# of pages	1	
To	DAVE BASTRESS		From	Pete McNamee
Co.	816 983-1418		Co.	
Dept.		Phone #		
Fax #		Fax #		

**Illinois  
Central**

Marketing Department

Illinois Central Railroad  
455 North Cityfront Plaza Drive  
Chicago, Illinois 60611-6504

312 756-7500

**GRAIN ORDER STATUS**

<b>WEEK OF 7/19</b>	<b>293</b>
<b>WEEK OF 7/26</b>	<b>437</b>
<b>WEEK OF 8/02</b>	<b>210</b>
<b>WEEK OF 8/09</b>	<b>206</b>

<b>FUTURE ORDERS</b>	<b>516</b>
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**GRAIN COVERED HOPPER FLEET SIZE**

<b>TOTAL GRAIN FLEET</b>	<b>4057</b>
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<b>LESS PROGRAM CARS</b>	<b>550</b>
<b>LESS BAD ORDERS</b>	<b>20</b>
<b>LESS STORED CARS</b>	<b>114</b>

<b>TOTAL ACTIVE GRAIN FLEET</b>	<b>3373</b>
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<b>CARS ON LINE</b>	<b>2316</b>
<b>CARS OFF LINE</b>	<b>1057</b>





# KCS Railway Grain Car Availability

	MONTH	MONTH	MONTH
Fleet size			
Processor Cars			
Guaranteed Cars (Pool Cars)			
General Orders			
General Orders Still Available			



Norfolk Southern Corporation  
Transportation Department  
185 Spring Street, S.W.  
Atlanta, Georgia 30303  
Fax: (404) 527-3185

**D. H. Butler**  
Assistant Vice President  
Transportation Assets Management  
(404) 529-1818

May 27, 1998  
File: 7-29

**BY FAX:**

Dave Bastress  
Kansas City Southern  
FAX: 816-983-1418

Dear Dave:

Following are the grain car performance measures that Norfolk Southern is willing to make publicly available on a monthly basis:

Average number of system owned & leased covered hoppers in grain service  
Average percent of the above in unit train service  
Average percent of the above available for general distribution  
Utilization of grain unit trains (trips/month)  
Utilization of general distribution cars (trips/month)  
Grain carloadings by State

Very truly yours,

A handwritten signature in cursive script, appearing to read 'Deborah H. Butler'.

Deborah H. Butler

Cy: G. A. Aspatore  
T. J. Brugman  
R. L. Kimball  
M. D. Shemill

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**UNION PACIFIC RAILROAD**

**GRAIN CAR STATUS REPORT**

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**FLEET SIZE (AS OF 7/22/98):**

Covered Hoppers assigned to Agricultural service:	33,229
Less: Heavy Bad Order	<u>1,425</u>
Total Serviceable Fleet	<u>31,804</u>

(Agricultural service includes whole grains and grain products)

**CAR ALLOCATIONS:**

	<u>Mar 98</u>	<u>Apr 98</u>	<u>May 98</u>	<u>Jun 98</u>
<b><u>ASSIGNED</u></b>				
Shuttles	2,000	1,200	700	600
Grain Product Pools	4,645	4,682	4,653	4,660

**GUARANTEED PLACEMENTS:**

Guaranteed Freight Pools	11,542	11,542	11,542	11,542
Vouchers:				
Offered	5,400	5,400	5,400	5,400
Not Sold	2,660	3,830	2,800	773